

PLANTERS' HEAD OPTIMISTIC

(Continued from Page 1)

Wednesday afternoon—Convention at Waipia station.

Thursday morning—The usual executive session.

Thursday afternoon—Visit Panahou and Federal experimental stations.

Thursday evening—Annual association banquet at the Pacific Club.

Experiment Station Report.

George F. Davies, at the request of the chair, proceeded to read the report of the committee in charge of the experiment station.

Some of the Oahu absentees of the morning, including George F. Renton, were present this afternoon.

Nearly fifty members of the Hawaiian Sugar Planters' Association assembled at its rooms at 10 o'clock.

Fifty Present.

Many agency and plantation members from this island were absent.

President Swanzy called the meeting to order, and then Assistant Secretary Warren called the roll and read the minutes of the last meeting, which were approved. The following were found present:

August Ahrens, Frank A. Alexander, F. C. Atherton, B. D. Baldwin, H. A. Baldwin, E. F. Bishop, A. W. T. Bottomley, E. K. Bull, George Chalmers, J. P. Cooke, George Davies, J. M. Dowsett, George R. Ewart, John Fashoth, H. P. Faye, David Forbes, A. Gartley, George Gibb, J. F. Hackfeld, J. F. C. Hagens, Wm. G. Hall, Charles R. Hemenway, John Hind, Albert Horner, P. C. Jones, A. P. Judd, J. H. Mackenzie, F. Meyer, John F. Moir, Alex. Morrison, J. R. Myers, W. G. Ogg, W. C. Parke, E. E. Paxton, John M. Ross, F. A. Schaefer, John A. Scott, W. O. Smith, F. M. Swanzy, E. D. Tenney, L. J. Warren, John Watt, Charles H. Wilcox, Gaylord P. Wilcox, G. V. Wilcox, E. H. Wodehouse.

After the president read his opening address the secretary presented his annual report. On motion of Mr. Smith it was voted that all reports be considered as ordered received, and printed on their presentation.

Hackfeld Leaving.

In announcing the next order of business the election of nine trustees, President Swanzy stated that Mr. Hackfeld, who had been appointed in place of Mr. Potenhauer on the latter's departure for Europe, was also going away shortly and had suggested Mr. Klamp to take his place on the board. He referred to the severe illness that had overtaken Mr. Potenhauer abroad, expressing his happiness in being able to state that he had recovered and would return in February.

Mr. Moir moved, seconded by Mr. Scott, that the present board of trustees be re-elected, with the exception of Mr. Klamp instead of Mr. Hackfeld, which carried unanimously.

The president then announced that there was no further business for the morning session, the trustees would meet during recess, elect officers and arrange the program for further proceedings, reporting at the afternoon session.

Mr. Swanzy's Address.

Retiring President Swanzy's address was as follows:

This Territory has every reason to be satisfied with the results of the past season, during which a crop of 535,258 tons of sugar was harvested and marketed at remunerative prices, the average Cuban basis for 96 degrees centrifugals in New York for the period from Jan. 1 to Oct. 31 having been 4.1916c per pound. Unfortunately the exceptionally dry weather which prevailed during several months seriously affected the growing crops, especially those of unirrigated plantations, so that the 1913 crop of the islands will hardly equal that of this year, the present estimate being about 528,000 short tons.

While the estimated cane sugar crop of the world for 1912-13 is rather under than over the output of 1911-12, the beet sugar crops are enormously greater. Beet crops are estimated at between 8,400,000 tons and 8,900,000 tons for Europe and about 625,000 tons for the United States, and the cane crop expected is 8,350,000 tons; so we have a grand total of from 18 to 18½ million long tons as the world's estimated production of sugar for the coming year.

Under these circumstances it can hardly be expected that the values of the past season will be maintained unless consumption keeps pace with production or unforeseen events upset the statistics.

On the whole the labor conditions on our plantations have been reasonably good. Slight changes have taken place in the numbers of the different nationalities employed in field labor, notwithstanding which the efficiency has been well maintained.

No little effort has been put forth to render plantation life as agreeable as possible to the unskilled workpeople, much improvement having been effected in the character of their houses, and surroundings—a work which steadily goes on, and I think it

may be confidently asserted that in no sugar country in the world are the field and factory laborers so well cared for generally as in these islands.

Europeans and Plantation Work.

Notwithstanding the expenditure of considerable money in the introduction of Europeans into this country and the placing within their reach of ample opportunity to earn exceptionally good wages, considerable difficulty has been experienced in inducing them to remain at plantation work. The period of especial prosperity which is now being enjoyed on the mainland of the United States and the great demand for labor to which new enterprises there have given rise, attract this class of immigrant to our disadvantage, although when the extra cost of living on the mainland is considered, the net result is rarely to the benefit of those who leave us.

The Filipinos recently arrived have taken hold of plantation work with an apparent desire to do their best, and are generally giving satisfaction after they have accommodated themselves to their new surroundings and become accustomed to the regularity of working hours. They appear to realize the exceptional advantages of various kinds which residence and occupation in this country afford, and are gradually acquiring habits of thrift, so that considerable sums of money are now finding their way from our island plantations to the families of these immigrants in the Philippines. The benefits derived by these people from emigration to Hawaii are obvious and the wild and totally unfounded stories of unfair treatment to which circulation has been given in the Philippines have been amply refuted.

Panama Canal to Help.

The efforts of Mr. Victor Clark and Mr. Raymond Brown to obtain emigrants from certain parts of Europe have been interfered with by the unsettled condition of affairs there and the great difficulty of securing the proper class of steamer at anything like reasonable cost. It is hoped, however, that the opening of the Panama Canal and the establishment of through lines of steamers to the Pacific will do much towards facilitating the transportation of those desirous of coming to these islands.

The good work done by the experiment station of your association continues and will be fully dealt with in the report of the experiment station committee to be presented at this meeting.

In the entomological department the success attending the Leaf Hopper parasite, introduced by Professor Koebele and Dr. Perkins, has been duplicated by the establishment of the Tachinid as an enemy of the cane borer on our plantations where it is now busily at work, thanks to the efforts of Mr. Muir, referred to in the address of last year's president. Attention is now being directed towards a means whereby the injury done by the newly discovered Anomala Orientalis may be minimized.

The chemical department, presided over by Mr. Peck, deserves great credit for the excellence of the work it is accomplishing.

Invaluable help has been rendered by Dr. Norris to those sugar factory managers who have availed themselves of his services in checking mechanical and chemical work; and the pathological department, under the competent direction of Dr. Lyon, is engaged on important investigations, of which some details will be laid before you.

New Cane Varieties Promising.

Many of the new varieties of canes bred at the station are now showing up on those plantations onto which they have been introduced and some of them are doing exceptionally well, thereby demonstrating the vast importance of this branch of the station's activities. In which Mr. Agee has shown such interest.

Outside the lines of its especial services your association, with the technical assistance of Mr. Eckart and Mr. Noel Deerr, has assisted in the experiments connected with the process of sugar making patented by Mr. E. E. Battelle, which, through the highly appreciated consideration of the Ewa Plantation Company, have been conducted in that company's factory. It having been impossible to reach positive conclusions last season because of the late date at which it was only possible to commence the experiments, these will be continued during the coming season in the expectation of their proving of especial value to all sugar makers.

I regret greatly the absence from this meeting of Mr. C. F. Eckart, the director of your experiment station, who is now enjoying a well-earned holiday and a rest from the arduous labors in which he has been for so long a time engaged.

Fisher Visit to Produce Good.

During the autumn Hawaii was favored by a visit from the Honorable W. L. Fisher, secretary of the department of the interior. The outcome



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of that visit, so far as our esteemed governor is concerned, cannot fail to be a source of general satisfaction.

At the sessions held by Secretary Fisher in the course of his visits to Oahu, Kauai, Hawaii and Maui, ample opportunity was afforded to all those who had grievances of any shade, to ventilate them, of which full advantage was taken. The opinions formed by Secretary Fisher regarding conditions as he viewed them, have not yet received publicity, but whatever they may be, the sentiment is widespread that the results of the investigations, conducted by him with most admirable patience and discrimination, can be productive only of what will be for the Territory's general welfare.

Attorney Ballou's Work.

Mr. Sydney Ballou continues to represent the association in Washington, where it has been possible for him to render some valuable assistance to those congressmen and others desiring reliable information concerning this Territory.

In conclusion, permit me to extend to this association, to its members, to all those engaged in our sugar industry, as well as to the other industrial and commercial concerns of this Territory, my sincere and hearty good wishes for success in their undertakings during 1913 equal in all respects to that with which they have been favored during the year which is now drawing to a close.

Secretary's Report.

"The last annual meeting was held at the rooms of the association, Judd building, Honolulu, December 4, 5, 6 and 7, 1911, and the trustees elected to hold office for the ensuing year were Mr. F. A. Schaefer, Mr. F. M. Swanzy, Mr. E. D. Tenney, Mr. E. F. Bishop, Mr. J. P. Cooke, Mr. W. Potenhauer, Mr. J. M. Dowsett, Mr. A. W. T. Bottomley and Mr. W. C. Smith. During the year Mr. W. Potenhauer resigned and Mr. J. F. Hackfeld was elected in his place.

"The trustees elected the following officers: President, Mr. F. M. Swanzy; vice-president, Mr. J. P. Cooke; secretary and treasurer, Mr. W. O. Smith; assistant secretary and treasurer, Mr. L. J. Warren; auditor, Mr. G. H. Robertson.

Standing Committees.

"The standing committees appointed by the president were as follows: Labor committee—E. F. Bishop, chairman; F. Klamp, J. P. Cooke, T. H. Petrie and F. M. Swanzy. Experiment Station—Geo. F. Davies, chairman; E. E. Paxton, A. W. T. Bottomley, F. Klamp and A. Gartley. Cultivation, Fertilization and Irrigation on Irrigated Plantations—H. B. Penballow, chairman; B. D. Baldwin, Andrew Adams, W. W. Goodale. Cultivation and Fertilization on Unirrigated Plantations—A. Lidgate, chairman; W. G. Ogg, John A. Scott, Geo. C. Watt and James Webster. Cutting, Loading and General Plantation Transportation—Jas. Gibb, chairman; John Hind, F. Weber, W. Weinheimer and John Watt. Manufacture

of Sugar and Utilization of By-Products—Noel Deerr, chairman; E. Madden, James Gibb, G. H. Fairchild and John T. Moir. Manufacturing Machinery—W. J. Dyer, chairman; C. C. Kennedy, F. F. Baldwin, H. P. Faye and W. G. Hall. Agricultural Machinery—H. P. Penballow, chairman; G. P. Renton, J. E. Myers, A. M. Morrison and J. M. Ross. Forestry—Albert Horner, chairman; E. Broadbent, James Gibb, L. Weinheimer and C. Wolters. Warehouses For and Storage of Raw Sugar—J. N. S. Williams, chairman; H. H. Renton, F. A. Alexander, E. K. Bull and A. Ahrens. Labor-Saving Devices—A. Gartley, chairman; W. G. Hall and T. C. Davies. The reports of these committees have been printed and are presented herewith.

"During the year regular meetings of the trustees have been held each alternate week besides a number of special meetings. Since the last annual meeting the following persons have been elected to membership in the association: E. Z. Conant, F. C. Atherton, A. F. Judd, David Forbes, F. A. Alexander, G. Hansen, A. Lewis, Jr., Gaylord P. Wilcox. The only member who has died during the year was Mr. Edward Pollitz.

Labor Problems.

"Among the more important matters which have occupied the attention of the trustees during the past year have been those relating to labor, the work of the experiment station, and proposed legislation in Congress relating to the sugar tariff, besides which were the many usual matters affecting the sugar industry.

"The organization of the sugar planters of these islands was formed in March, 1882, under the name of 'The Planters' Labor and Supply Company.' For several years prior to the forming of the association the matter of taking such action was suggested and various plans were proposed, and finally under date of February 18, 1882, an invitation, signed by Castle & Cooke, Bishop & Company, H. Hackfeld & Co., C. Brewer & Co., T. H. Davies & Co., G. W. Macfarlane & Co., W. G. Irwin & Co., F. A. Schaefer & Co., and E. P. Adams, was sent to the sugar planters and those directly interested in sugar business to attend a meeting to be held at the chamber of commerce in Honolulu on Monday, March 20, about sixty of those invited assembled and formed the organization and accepted a charter of incorporation under the name of Planters' Labor and Supply Company.

Roll of Charter Members.

"It will be interesting to note that of the persons who were original members the following are still living: C. R. Bishop, F. A. Schaefer, P. C. Jones, W. G. Irwin, Z. S. Spalding, G. N. Wilcox, A. S. Wilcox, J. M. Lydgate, J. D. Spreckels, S. B. Doie, W. R. Castle, R. A. Macfarlane, J. H. Soper, T. K. Clark, W. E. Rowell, A. H. Smith and W. O. Smith. There are others still living who became members early after the formation of the

organization, but those above named are all who survive of the original members so far as the secretary has been able to ascertain. The association has continued ever since although in 1896 there was a reorganization, the corporation being dissolved and the name Hawaiian Sugar Planters' Association adopted.

"While the organization has entered upon its thirty-first year, yet following the number of previous meetings this is the thirty-second annual meeting. The work of the Planters' Association since its inception has been along scientific, engineering and agricultural lines, and the results attained are a testimony to the advantage of intelligent cooperation. Great gain has been made in improving the crops and yield per acre as well as in improvements in the processes of manufacture. Among the notable achievements of the corps of scientists of the experiment station, under the leadership of the successive directors of this station, perhaps none stand higher than those accomplished in preventing the ravages of insect pests and plant diseases; and special mention should be made of the work of Dr. R. C. L. Perkins, Prof. A. Koebele and Mr. F. Muir.

Many Shareholders.

"Interest in the work of the association is not confined to a few persons, not only to the more than seven thousand shareholders in the plantation corporations, but is shared by a whole population of these islands. As a result of the development and success of the sugar industry the whole country has benefited and there has been marked progress made in the educational, sanitary, religious and philanthropic institutions and work of the territory; which with the high standards of business integrity maintained have contributed in a large degree to the development of the community of these islands along traditional American lines."

MANY SMALL SALES BUT NO DECLINE

Today's stock sheet shows a large number of sales, but with two exceptions in small lots. Pineapples recovered a quarter point in recess and made a similar gain on the board, making a total advance of one-half point. Three sugar stocks on the sales list are unchanged, as is Brewery. Details are as follows.

Hawaiian Pineapple Co., 30 and 5 shares in recess at \$4.50, and 70 shares in seven unequal lots on the board at 44.75; Oahu Sugar Co., 8 shares at 24.75; Oahu Sugar Co., 30 shares at 5; McBryde Sugar Co., 100, 20, 100 and 5 shares at 5; Honolulu Brewing & Malting Co., 30 shares at 21.50.

Dividends amounting to \$96,250 were announced today as follows: Haiku Sugar Co., \$1.50, or \$22,500; Paila Plantation Co., \$1.50, or \$22,500; Pioneer Mill Co., 30 cents, or \$40,000.

TRUE PROSPERITY SPRINGS FROM SOIL

Dunn's Review, November 16: Business continues to expand, unchecked by the Balkan war with its grave European complications, and its remarkable development has furnished new proof that true national prosperity springs from the soil. The domestic and foreign demands for iron and steel products is even larger than before, with all previous records broken. Railroad purchases continue on an extensive scale notwithstanding that a decision as to the raising of railroad wages is near at hand. The railroads are making every effort to move promptly the tremendous traffic of the country and at the same time are making due preparation for the requirements of the future. There are also signs of preparation for the opening of the Panama Canal. The dry goods market, in both cottons and woollens, daily develops new activity and strength, and the retail business, though held in check somewhat by the mild weather, now shows increased volume as the holiday season approaches. The shoe trade also maintains a steady gain. Crop conditions are all that could be desired and the latest cotton estimates foreshadow an increasing yield. The movement of wheat is enormous. The week's statistics all confirm the reports from individual trades. Bank clearings this week gained 8.5 per cent over last year and 13.3 per cent over 1910, and railroad earnings in the first week of November increased 4.4 per cent. World-wide firmness in money conditions, and the Imperial Bank of Germany has advanced its discount rate from 5 to 6 per cent. Important developments occurred in foreign exchange, with a further decline in de-

mand sterling to below 4.85, yet aumption of gold imports is considered unlikely at this juncture. Exports have expanded imports. The great volume of exports is maintained; at New York for the week the exports were \$16,543,570, considerably larger than in two preceding years, while imports were \$22,234,474, the gain over two years being relatively about the same as in the case of exports. Convincing evidence of the remarkable expansion in iron and steel furnished by the increase of over a million tons in the unfilled orders, the leading interest last month. This was a surprisingly large gain, and may be attributed in part to the steady development of new business. Labor is now more plentiful, but the steel mills are not operating quite up to the high rate maintained in October. Crude steel production has reached the maximum asked for the small lots available. Pittsburgh car plants are booked ahead and rail contracts this week aggregate about 100,000 tons, with orders for close to 44,000 cars pending. There has been important buying by a large Canadian car manufacturer, which has practically closed 50,000 tons of structural shapes, angles, plates and bars, and is in the market for an equal amount of iron. Heavy orders for pig iron have been placed.

The standardization of rates demanded by the engineers of the eastern railroads will be conceded, but this means no pronounced increase in pay to all concerned.

The Infanta Eulalia, King Alfonso's daughter, has written a new book, "Women." Her first book, "The Women of Life" caused an estrangement with

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